

GWINNETT COUNTY DEPARTMENT OF FINANCIAL SERVICES PURCHASING DIVISION

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October 31, 2024

Addendum #2 BL120-24

Purchase of VMware vCenter, vSphere, VMware Live Recovery Protection on an Annual Contract

Please see the summation of revisions, questions and answers for the above solicitation below.

Revisions

- R1. Addendum 1, DELETE R2., R3. and R4.
 - Addendum 1
 - R2. Please replace every reference to Annual Contract with Mult-Year Contract.
 - R3. Please add the following verbiage: The services to be performed under this Agreement shall commence on January 1, 2025. The initial term of this Agreement shall be through December 31, 2025. This Agreement shall terminate absolutely and without further obligation on the part of the County at the close of the calendar year of execution and at the close of each succeeding calendar year of renewal, if renewed. This Agreement shall be automatically renewed upon the same terms and conditions unless the County terminates the Agreement on the day of the close of the calendar year in which it was executed or within sixty (60) days after the day of the close of the calendar year of execution or of each succeeding calendar year for which it may be renewed, for a total lifetime obligation of three (3) years. If applicable, title to any supplies, materials, equipment or other personal property shall remain in the vendor until fully paid for by the County. In addition, this Agreement will terminate immediately and absolutely when appropriated and otherwise unobligated funds are no longer available to satisfy the obligations of the County under the Agreement. Any obligation of the County hereunder is only for such sums payable during the calendar year of execution or each calendar year of renewal, if renewed.
 - R4. Please add the following verbiage: Quantities are appropriate. The County reserves the right to increase or decrease quantities as needed throughout the duration of this contract.
- R2. This solicitation will remain as an annual contract with options to renew.
- R3. Please disregard the bid schedule included as part of Addendum 1 and use the original bid schedule released on Page 3 of the invitation to bid.

Questions

- Q1. What is your current contract number?
- A1. Gwinnett County Site ID 744007
- Q2. Is this a new or renewal bid?
- A2. Renewal but moving to subscription license.
- Q3. What is the end user's email address?
- A3. <u>gc-unixteam@gwinnettcounty.com</u>

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- Q4. What are the start and end dates for these licenses?
- A4. The current end date is 12/18/2024. The term of the new contract will be 12/19/2024-12/18/2025.
- Q5. The bid has been extended based on Addendum #1. According to Broadcom, orders can be processed until November 1. Any orders processed after that date will need to be requoted after November 4, and there is uncertainty regarding potential changes in pricing or SKU numbers. Given that the bid is due after November 4, would you consider extending the due date further? This would help with providing you with the most accurate quote, others may also be facing delays in obtaining quotes until after the 4th as well.
- A5. The County is unable to extend the due date at this time.
- Q6. Are bonds required?
- A6. No.
- Q7. Does the County have existing relationship or contract with VMware or not?
- A7. Yes. Gwinnett County Site ID 744007
- Q8. Is this request for net new license?
- A8. This is a renewal but we have net new license requests once it is awarded.
- Q9. Multi-year contract pricing commitment will not be possible unless multi-year commitment paid in advance. Does the County agree to this?
- A9. See R1. This will be an annual contract.

Acknowledge receipt of this addendum on Page 4 of the bid document.

Sincerely,

Dana Garland, CPPB, FOII, NIGP-CPP

Purchasing Division

Waras Sailan