

October 8, 2024

**Addendum #1  
BL124-24  
Provision of Landscaping Maintenance Services on an Annual Contract**

The question deadline has been extended through 3:00pm on Friday, October 16, 2024.

**Additional site visits have been scheduled for Friday, October 11, 2024. Please see the below schedule:**

**\*10:00 a.m. - Gwinnett County Police Training Center at 854 Winder Hwy, Lawrenceville, GA 30045**  
**\*11:00 a.m. - Tribble Mill Tower at 2568 Chandler Rd, Grayson, GA, 30017**

**Revisions:**

- R1. Any reference to Old Animal Welfare should be Fleet Overflow. **Please see the attached REVISED BID SCHEDULE.**
- R2. Page 12, Section 10 of the Invitation to Bid.
- DELETE: All sites will be visited during the Pre-Bid Conference (see Page 1 – Invitation to Bid).**
- ADD: Headquarters and Annex will be visited during the Pre-Bid Conference (see Page 1 – Invitation to Bid).**

Please see the below summation of questions and answers for the above solicitation.

**Questions:**

- Q1. Can the site be visited at any time and who will be the main contact?  
A1. **Due to the number of job sites listed in the invitation, Gwinnett County is encouraging vendors to view the sites and calculate the job size independently. If there are particular sites that you would like to see, but cannot gain access to, please send the site(s) to [chelsey.ward@gwinnettcountry.com](mailto:chelsey.ward@gwinnettcountry.com) by the question deadline (date extended above). Note above that additional site visits have been scheduled.**
- Q2. Was there an incumbent prior and is the scope of work the same?  
A2. **Yes, there was an incumbent. Yes, there were some changes to the scope of work.**
- Q3. What was the incumbent contract number and amount used to execute the contract?  
A3. **Please see the attached bid tabulation for BL097-20.**

Q4. What is the County's budget for this project?

**A4. There is approved funding for this project. Gwinnett County expects each vendor to bid a competitive price. Award will be made to the lowest responsive and responsible bidder.**

Q5. Will the contract be awarded to one or several vendors?

**A5. This contract has historically been awarded to a single vendor; however, the County reserves the right to award in its best interest.**

Q6. Is bond required?

**A6. No.**

This addendum should be signed in the space provided below and returned with your bid. Failure to do so may result in your bid being deemed non-responsive.

Thank you.



Chelsey Ward  
Purchasing Associate II

**Company Name** \_\_\_\_\_

**Authorized Representative** \_\_\_\_\_

**Attachments:**

1. Bid Tabulation for BL097-20

BL097-20  
 Provision of Landscaping Maintenance Services for Various Police Facilities on an Annual Contract  
 Department of Police Services

			ACS Landscape Management, Inc. (OC)		Ed Castro Landscape, Inc. (OC)		Ellis Services and Solutions Enterprises, LLC (OC)	
ITEM #	DESCRIPTION	APPROX. QTY.	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST
<b>Section 1A - Comprehensive Lawn Maintenance Services</b>								
1	Police West Precinct	12 Months	\$740.00	\$8,880.00	\$387.91	\$4,654.92	\$400.00	\$4,800.00
2	Police South Precinct	12 Months	\$420.00	\$5,040.00	\$299.58	\$3,594.96	\$350.00	\$4,200.00
3	Police Training Facility & Animal Welfare	12 Months	\$2,200.00	\$26,400.00	\$1,631.66	\$19,579.92	\$2,500.00	\$30,000.00
4	Police East Precinct	12 Months	\$420.00	\$5,040.00	\$313.75	\$3,765.00	\$380.00	\$4,560.00
5	Police Central Precinct	12 Months	\$420.00	\$5,040.00	\$416.66	\$4,999.92	\$500.00	\$6,000.00
6	Police Headquarters	12 Months	\$475.00	\$5,700.00	\$416.66	\$4,999.92	\$500.00	\$6,000.00
7	Police Headquarters Annex	12 Months	\$425.00	\$5,100.00	\$416.66	\$4,999.92	\$500.00	\$6,000.00
8	Police North Precinct	12 Months	\$400.00	\$4,800.00	\$398.75	\$4,785.00	\$700.00	\$8,400.00
9	Police Bay Creek Precinct	12 Months	\$425.00	\$5,100.00	\$426.25	\$5,115.00	\$500.00	\$6,000.00
10	Police Old Animal Welfare	12 Months	\$400.00	\$4,800.00	\$224.16	\$2,689.92	\$300.00	\$3,600.00
<b>Section 1A Total</b>			<b>\$7,900.00</b>		<b>\$59,184.48</b>		<b>\$79,560.00</b>	
<b>Section 1B - Limited Lawn Maintenance Services</b>								
1	Crooked Creek Tower	12 Months	\$100.00	\$1,200.00	\$125.00	\$1,500.00	\$80.00	\$960.00
2	Headquarters Tower	12 Months	\$105.00	\$1,260.00	\$125.00	\$1,500.00	\$80.00	\$960.00
3	Lanier Water Park Tower	12 Months	\$500.00	\$6,000.00	\$125.00	\$1,500.00	\$125.00	\$1,500.00
4	Tuggle Road Tower	12 Months	\$200.00	\$2,400.00	\$125.00	\$1,500.00	\$125.00	\$1,500.00
5	Forsyth Tower	12 Months	\$100.00	\$1,200.00	\$125.00	\$1,500.00	\$80.00	\$960.00
6	Hickory View Tower	12 Months	\$125.00	\$1,500.00	\$125.00	\$1,500.00	\$100.00	\$1,200.00
7	Norris Lake Tower	12 Months	\$125.00	\$1,500.00	\$125.00	\$1,500.00	\$75.00	\$900.00
8	Brown Road Tower	12 Months	\$105.00	\$1,260.00	\$125.00	\$1,500.00	\$80.00	\$960.00
9	Tribble Mill Tower	12 Months	\$125.00	\$1,500.00	\$125.00	\$1,500.00	\$75.00	\$900.00
10	Lanier Mountain Tower	12 Months	\$105.00	\$1,260.00	\$125.00	\$1,500.00	\$75.00	\$900.00
11	Goshen Springs Tower	12 Months	\$125.00	\$1,500.00	\$125.00	\$1,500.00	\$75.00	\$900.00
<b>Section 1B Total</b>			<b>\$20,580.00</b>		<b>\$16,500.00</b>		<b>\$11,640.00</b>	
<b>Section 2 - Management of Ornamental Shrubs, Trees and Landscaped Beds</b>								
1	Police West Precinct	12 Months	\$75.00	\$900.00	\$113.75	\$1,365.00	\$50.00	\$600.00
2	Police South Precinct	12 Months	\$75.00	\$900.00	\$153.33	\$1,839.96	\$25.00	\$300.00
3	Police Training Facility & Animal Welfare	12 Months	\$75.00	\$900.00	\$42.50	\$510.00	\$100.00	\$1,200.00
4	Police East Precinct	12 Months	\$75.00	\$900.00	\$78.33	\$939.96	\$35.00	\$420.00
5	Police Central Precinct	12 Months	\$75.00	\$900.00	\$132.50	\$1,590.00	\$35.00	\$420.00
6	Police Headquarters	12 Months	\$75.00	\$900.00	\$132.50	\$1,590.00	\$35.00	\$420.00
7	Police Headquarters Annex	12 Months	\$75.00	\$900.00	\$132.50	\$1,590.00	\$35.00	\$420.00
8	Police North Precinct	12 Months	\$75.00	\$900.00	\$140.41	\$1,684.92	\$35.00	\$420.00
9	Police Bay Creek Precinct	12 Months	\$100.00	\$1,200.00	\$143.33	\$1,719.96	\$35.00	\$420.00
10	Police Old Animal Welfare	12 Months	\$50.00	\$600.00	\$115.00	\$1,380.00	\$35.00	\$420.00
<b>Section 2 Total</b>			<b>\$9,000.00</b>		<b>\$14,209.80</b>		<b>\$5,040.00</b>	
<b>Section 3A - Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration</b>								
1	Police West Precinct	12 Months	\$100.00	\$1,200.00	\$48.33	\$579.96	\$75.00	\$900.00
2	Police South Precinct	12 Months	\$75.00	\$900.00	\$63.75	\$765.00	\$75.00	\$900.00
3	Police Training Facility & Animal Welfare	12 Months	\$75.00	\$900.00	\$93.75	\$1,125.00	\$125.00	\$1,500.00
4	Police East Precinct	12 Months	\$75.00	\$900.00	\$68.33	\$819.96	\$75.00	\$900.00
5	Police Central Precinct	12 Months	\$75.00	\$900.00	\$77.91	\$934.92	\$75.00	\$900.00
6	Police Headquarters	12 Months	\$75.00	\$900.00	\$61.25	\$735.00	\$75.00	\$900.00
7	Police Headquarters Annex	12 Months	\$75.00	\$900.00	\$75.00	\$900.00	\$75.00	\$900.00
8	Police North Precinct	12 Months	\$75.00	\$900.00	\$111.25	\$1,335.00	\$75.00	\$900.00
9	Police Bay Creek Precinct	12 Months	\$75.00	\$900.00	\$75.00	\$900.00	\$75.00	\$900.00
10	Police Old Animal Welfare	12 Months	\$75.00	\$900.00	\$53.33	\$639.96	\$75.00	\$900.00
<b>Section 3A Total</b>			<b>\$9,300.00</b>		<b>\$8,734.80</b>		<b>\$9,600.00</b>	
<b>Section 3B - Optional Services</b>								
			<b>Price per Square Foot</b>		<b>Price per Square Foot</b>		<b>Price per Square Foot</b>	
1	Price for Aeration		\$0.04		\$0.04		\$1.25	
2	Price for Lime Application		\$0.04		\$0.04		\$0.05	
3	Price for Pesticide Application		\$0.04		\$0.04		\$2.00	
4	Price for Fungicide Application		\$0.06		\$0.04		\$2.00	
5	Additional Mulch (when requested)		\$2.25 /Cubic Foot		\$2.05 /Cubic Foot		\$2.05 /Cubic Foot	
<b>Section 4 - Mulching Services</b>								
1	Police West Precinct	12 Months	\$105.00	\$1,260.00	\$125.00	\$1,500.00	\$100.00	\$1,200.00
2	Police South Precinct	12 Months	\$105.00	\$1,260.00	\$141.66	\$1,699.92	\$100.00	\$1,200.00
3	Police North Precinct	12 Months	\$150.00	\$1,800.00	\$166.66	\$1,999.92	\$100.00	\$1,200.00
4	Police East Precinct	12 Months	\$105.00	\$1,260.00	\$100.00	\$1,200.00	\$100.00	\$1,200.00
5	Police Central Precinct	12 Months	\$105.00	\$1,260.00	\$62.50	\$750.00	\$100.00	\$1,200.00
6	Police Headquarters	12 Months	\$105.00	\$1,260.00	\$104.16	\$1,249.92	\$100.00	\$1,200.00
7	Police Headquarters Annex	12 Months	\$105.00	\$1,260.00	\$41.66	\$499.92	\$100.00	\$1,200.00
8	Police Training Facility	12 Months	\$125.00	\$1,500.00	\$225.00	\$2,700.00	\$150.00	\$1,800.00
9	Police Animal Welfare & Enforcement	12 Months	\$175.00	\$2,100.00	\$62.50	\$750.00	\$50.00	\$600.00
<b>Section 4 Total</b>			<b>\$12,960.00</b>		<b>\$12,349.68</b>		<b>\$10,800.00</b>	
<b>Section 5 - Enhancement Services</b>								
			<b>Price per Hour</b>	<b>Extended Total</b>	<b>Price per Hour</b>	<b>Extended Total</b>	<b>Price per Hour</b>	<b>Extended Total</b>
1	Rate for Labor Per Person - Regular Hours	150 Hours	\$35.00	\$5,250.00	\$34.00	\$5,100.00	\$30.00	\$4,500.00
2	Rate for Labor Per Person - Overtime Hours	24 Hours	\$45.00	\$1,080.00	\$50.00	\$1,200.00	\$45.00	\$1,080.00
<b>Section 5 Total</b>			<b>\$6,330.00</b>		<b>\$6,300.00</b>		<b>\$5,580.00</b>	
<b>Overall Total</b>			<b>\$134,070.00</b>		<b>\$117,278.76</b>		<b>\$122,220.00</b>	
Will Vendor Hold Pricing Firm? Renewal Option 1			Yes		3% Increase		2% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 2			2% Increase		2% Increase		2% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 3			2% Increase		Yes		2% Increase	

BL097-20  
 Provision of Landscaping Maintenance Services for Various Police Facilities on an Annual Contract  
 Department of Police Services

			Harvey Properties and Lawn Care (OC)		Mickey & Sons, LLC (L)		SKB Industries, Inc. (L)	
ITEM #	DESCRIPTION	APPROX. QTY.	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST
<b>Section 1A - Comprehensive Lawn Maintenance Services</b>								
1	Police West Precinct	12 Months	\$600.00	\$7,200.00	\$200.00	\$2,400.00	\$735.00	\$8,820.00
2	Police South Precinct	12 Months	\$400.00	\$4,800.00	\$200.00	\$2,400.00	\$500.00	\$6,000.00
3	Police Training Facility & Animal Welfare	12 Months	\$2,000.00	\$24,000.00	\$2,000.00	\$24,000.00	\$2,700.00	\$32,400.00
4	Police East Precinct	12 Months	\$400.00	\$4,800.00	\$200.00	\$2,400.00	\$500.00	\$6,000.00
5	Police Central Precinct	12 Months	\$400.00	\$4,800.00	\$200.00	\$2,400.00	\$550.00	\$6,600.00
6	Police Headquarters	12 Months	\$400.00	\$4,800.00	\$150.00	\$1,800.00	\$550.00	\$6,600.00
7	Police Headquarters Annex	12 Months	\$400.00	\$4,800.00	\$150.00	\$1,800.00	\$520.00	\$6,240.00
8	Police North Precinct	12 Months	\$400.00	\$4,800.00	\$150.00	\$1,800.00	\$425.00	\$5,100.00
9	Police Bay Creek Precinct	12 Months	\$600.00	\$7,200.00	\$200.00	\$2,400.00	\$550.00	\$6,600.00
10	Police Old Animal Welfare	12 Months	\$400.00	\$4,800.00	\$150.00	\$1,800.00	\$450.00	\$5,400.00
<b>Section 1A Total</b>			<b>\$7,200.00</b>		<b>\$43,200.00</b>		<b>\$89,760.00</b>	
<b>Section 1B - Limited Lawn Maintenance Services</b>								
1	Crooked Creek Tower	12 Months	\$700.00	\$8,400.00	\$100.00	\$1,200.00	\$110.00	\$1,320.00
2	Headquarters Tower	12 Months	\$400.00	\$4,800.00	\$75.00	\$900.00	\$110.00	\$1,320.00
3	Lanier Water Park Tower	12 Months	\$700.00	\$8,400.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
4	Tuggle Road Tower	12 Months	\$700.00	\$8,400.00	\$150.00	\$1,800.00	\$110.00	\$1,320.00
5	Forsyth Tower	12 Months	\$200.00	\$2,400.00	\$75.00	\$900.00	\$125.00	\$1,500.00
6	Hickory View Tower	12 Months	\$400.00	\$4,800.00	\$75.00	\$900.00	\$125.00	\$1,500.00
7	Norris Lake Tower	12 Months	\$400.00	\$4,800.00	\$75.00	\$900.00	\$125.00	\$1,500.00
8	Brown Road Tower	12 Months	\$400.00	\$4,800.00	\$75.00	\$900.00	\$100.00	\$1,200.00
9	Tribble Mill Tower	12 Months	\$400.00	\$4,800.00	\$150.00	\$1,800.00	\$125.00	\$1,500.00
10	Lanier Mountain Tower	12 Months	\$700.00	\$8,400.00	\$75.00	\$900.00	\$500.00	\$6,000.00
11	Goshen Springs Tower	12 Months	\$200.00	\$2,400.00	\$75.00	\$900.00	\$125.00	\$1,500.00
<b>Section 1B Total</b>			<b>\$6,240.00</b>		<b>\$14,100.00</b>		<b>\$20,160.00</b>	
<b>Section 2 - Management of Ornamental Shrubs, Trees and Landscaped Beds</b>								
1	Police West Precinct	12 Months	\$100.00	\$1,200.00	\$80.00	\$960.00	\$75.00	\$900.00
2	Police South Precinct	12 Months	\$100.00	\$1,200.00	\$150.00	\$1,800.00	\$75.00	\$900.00
3	Police Training Facility & Animal Welfare	12 Months	\$100.00	\$1,200.00	\$350.00	\$4,200.00	\$75.00	\$900.00
4	Police East Precinct	12 Months	\$100.00	\$1,200.00	\$200.00	\$2,400.00	\$75.00	\$900.00
5	Police Central Precinct	12 Months	\$100.00	\$1,200.00	\$100.00	\$1,200.00	\$75.00	\$900.00
6	Police Headquarters	12 Months	\$100.00	\$1,200.00	\$50.00	\$600.00	\$75.00	\$900.00
7	Police Headquarters Annex	12 Months	\$100.00	\$1,200.00	\$50.00	\$600.00	\$75.00	\$900.00
8	Police North Precinct	12 Months	\$100.00	\$1,200.00	\$125.00	\$1,500.00	\$75.00	\$900.00
9	Police Bay Creek Precinct	12 Months	\$100.00	\$1,200.00	\$50.00	\$600.00	\$75.00	\$900.00
10	Police Old Animal Welfare	12 Months	\$100.00	\$1,200.00	\$50.00	\$600.00	\$75.00	\$900.00
<b>Section 2 Total</b>			<b>\$12,000.00</b>		<b>\$14,460.00</b>		<b>\$9,000.00</b>	
<b>Section 3A - Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration</b>								
1	Police West Precinct	12 Months	\$100.00	\$1,200.00	\$100.00	\$1,200.00	\$75.00	\$900.00
2	Police South Precinct	12 Months	\$75.00	\$900.00	\$100.00	\$1,200.00	\$75.00	\$900.00
3	Police Training Facility & Animal Welfare	12 Months	\$75.00	\$900.00	\$1,000.00	\$12,000.00	\$75.00	\$900.00
4	Police East Precinct	12 Months	\$75.00	\$900.00	\$100.00	\$1,200.00	\$75.00	\$900.00
5	Police Central Precinct	12 Months	\$75.00	\$900.00	\$100.00	\$1,200.00	\$75.00	\$900.00
6	Police Headquarters	12 Months	\$75.00	\$900.00	\$100.00	\$1,200.00	\$75.00	\$900.00
7	Police Headquarters Annex	12 Months	\$75.00	\$900.00	\$100.00	\$1,200.00	\$75.00	\$900.00
8	Police North Precinct	12 Months	\$75.00	\$900.00	\$100.00	\$1,200.00	\$75.00	\$900.00
9	Police Bay Creek Precinct	12 Months	\$75.00	\$900.00	\$100.00	\$1,200.00	\$75.00	\$900.00
10	Police Old Animal Welfare	12 Months	\$75.00	\$900.00	\$100.00	\$1,200.00	\$75.00	\$900.00
<b>Section 3A Total</b>			<b>\$9,300.00</b>		<b>\$22,800.00</b>		<b>\$9,000.00</b>	
<b>Section 3B - Optional Services</b>								
			Price per Square Foot		Price per Square Foot		Price per Square Foot	
1	Price for Aeration		\$0.04		\$0.05		\$0.04	
2	Price for Lime Application		\$0.04		\$0.25		\$0.04	
3	Price for Pesticide Application		\$0.04		\$0.25		\$0.04	
4	Price for Fungicide Application		\$0.04		\$0.20		\$0.04	
5	Additional Mulch (when requested)		\$2.05 /Cubic Foot		\$0.50 /Cubic Foot		\$2.15 /Cubic Foot	
<b>Section 4 - Mulching Services</b>								
1	Police West Precinct	12 Months	\$150.00	\$1,800.00	\$300.00	\$3,600.00	\$175.00	\$2,100.00
2	Police South Precinct	12 Months	\$150.00	\$1,800.00	\$300.00	\$3,600.00	\$45.00	\$540.00
3	Police North Precinct	12 Months	\$150.00	\$1,800.00	\$300.00	\$3,600.00	\$105.00	\$1,260.00
4	Police East Precinct	12 Months	\$150.00	\$1,800.00	\$300.00	\$3,600.00	\$125.00	\$1,500.00
5	Police Central Precinct	12 Months	\$150.00	\$1,800.00	\$300.00	\$3,600.00	\$106.00	\$1,272.00
6	Police Headquarters	12 Months	\$150.00	\$1,800.00	\$150.00	\$1,800.00	\$126.00	\$1,512.00
7	Police Headquarters Annex	12 Months	\$150.00	\$1,800.00	\$150.00	\$1,800.00	\$152.00	\$1,824.00
8	Police Training Facility	12 Months	\$200.00	\$2,400.00	\$1,400.00	\$16,800.00	\$118.00	\$1,416.00
9	Police Animal Welfare & Enforcement	12 Months	\$150.00	\$1,800.00	\$300.00	\$3,600.00	\$30.00	\$360.00
<b>Section 4 Total</b>			<b>\$16,800.00</b>		<b>\$42,000.00</b>		<b>\$11,784.00</b>	
<b>Section 5 - Enhancement Services</b>								
			Price per Hour	Extended Total	Price per Hour	Extended Total	Price per Hour	Extended Total
1	Rate for Labor Per Person - Regular Hours	150 Hours	\$30.00	\$4,500.00	\$25.00	\$3,750.00	\$38.00	\$5,700.00
2	Rate for Labor Per Person - Overtime Hours	24 Hours	\$45.00	\$1,080.00	\$50.00	\$1,200.00	\$57.00	\$1,368.00
<b>Section 5 Total</b>			<b>\$5,580.00</b>		<b>\$4,950.00</b>		<b>\$7,068.00</b>	
<b>Overall Total</b>			<b>\$178,080.00</b>		<b>\$141,510.00</b>		<b>\$146,772.00</b>	
Will Vendor Hold Pricing Firm? Renewal Option 1			2% Increase		2% Increase		2% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 2			2% Increase		2% Increase		2% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 3			2% Increase		2% Increase		2% Increase	

BL097-20  
 Provision of Landscaping Maintenance Services for Various Police Facilities on an Annual Contract  
 Department of Police Services

			Trotti Street Enterprises, LLC (OC)		TruGreen Limited Partnership (L)		Visionscapes, Inc. (OC)	
ITEM #	DESCRIPTION	APPROX. QTY.	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST
<b>Section 1A - Comprehensive Lawn Maintenance Services</b>								
1	Police West Precinct	12 Months	\$800.00	\$9,600.00	N/B	N/B	\$800.00	\$9,600.00
2	Police South Precinct	12 Months	\$650.00	\$7,800.00	N/B	N/B	\$500.00	\$6,000.00
3	Police Training Facility & Animal Welfare	12 Months	\$2,500.00	\$30,000.00	N/B	N/B	\$3,000.00	\$36,000.00
4	Police East Precinct	12 Months	\$750.00	\$9,000.00	N/B	N/B	\$500.00	\$6,000.00
5	Police Central Precinct	12 Months	\$550.00	\$6,600.00	N/B	N/B	\$500.00	\$6,000.00
6	Police Headquarters	12 Months	\$800.00	\$9,600.00	N/B	N/B	\$500.00	\$6,000.00
7	Police Headquarters Annex	12 Months	\$650.00	\$7,800.00	N/B	N/B	\$550.00	\$6,600.00
8	Police North Precinct	12 Months	\$750.00	\$9,000.00	N/B	N/B	\$550.00	\$6,600.00
9	Police Bay Creek Precinct	12 Months	\$850.00	\$10,200.00	N/B	N/B	\$500.00	\$6,000.00
10	Police Old Animal Welfare	12 Months	\$600.00	\$7,200.00	N/B	N/B	\$500.00	\$6,000.00
<b>Section 1A Total</b>			<b>\$106,800.00</b>		<b>N/B</b>		<b>\$94,800.00</b>	
<b>Section 1B - Limited Lawn Maintenance Services</b>								
1	Crooked Creek Tower	12 Months	\$150.00	\$1,800.00	N/B	N/B	\$100.00	\$1,200.00
2	Headquarters Tower	12 Months	\$100.00	\$1,200.00	N/B	N/B	\$100.00	\$1,200.00
3	Lanier Water Park Tower	12 Months	\$250.00	\$3,000.00	N/B	N/B	\$400.00	\$4,800.00
4	Tuggle Road Tower	12 Months	\$150.00	\$1,800.00	N/B	N/B	\$100.00	\$1,200.00
5	Forsyth Tower	12 Months	\$100.00	\$1,200.00	N/B	N/B	\$50.00	\$600.00
6	Hickory View Tower	12 Months	\$150.00	\$1,800.00	N/B	N/B	\$100.00	\$1,200.00
7	Norris Lake Tower	12 Months	\$150.00	\$1,800.00	N/B	N/B	\$100.00	\$1,200.00
8	Brown Road Tower	12 Months	\$150.00	\$1,800.00	N/B	N/B	\$100.00	\$1,200.00
9	Tribble Mill Tower	12 Months	\$150.00	\$1,800.00	N/B	N/B	\$100.00	\$1,200.00
10	Lanier Mountain Tower	12 Months	\$150.00	\$1,800.00	N/B	N/B	\$100.00	\$1,200.00
11	Goshen Springs Tower	12 Months	\$150.00	\$1,800.00	N/B	N/B	\$100.00	\$1,200.00
<b>Section 1B Total</b>			<b>\$19,800.00</b>		<b>N/B</b>		<b>\$16,200.00</b>	
<b>Section 2 - Management of Ornamental Shrubs, Trees and Landscaped Beds</b>								
1	Police West Precinct	12 Months	\$85.00	\$1,020.00	N/B	N/B		\$0.00
2	Police South Precinct	12 Months	\$85.00	\$1,020.00	N/B	N/B		\$0.00
3	Police Training Facility & Animal Welfare	12 Months	\$150.00	\$1,800.00	N/B	N/B		\$0.00
4	Police East Precinct	12 Months	\$85.00	\$1,020.00	N/B	N/B		\$0.00
5	Police Central Precinct	12 Months	\$85.00	\$1,020.00	N/B	N/B		\$0.00
6	Police Headquarters	12 Months	\$85.00	\$1,020.00	N/B	N/B		\$0.00
7	Police Headquarters Annex	12 Months	\$85.00	\$1,020.00	N/B	N/B		\$0.00
8	Police North Precinct	12 Months	\$85.00	\$1,020.00	N/B	N/B		\$0.00
9	Police Bay Creek Precinct	12 Months	\$85.00	\$1,020.00	N/B	N/B		\$0.00
10	Police Old Animal Welfare	12 Months	\$85.00	\$1,020.00	N/B	N/B		\$0.00
<b>Section 2 Total</b>			<b>\$10,980.00</b>		<b>N/B</b>		<b>\$0.00*</b>	
<b>Section 3A - Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration</b>								
1	Police West Precinct	12 Months	\$100.00	\$1,200.00	\$50.00	\$600.00		\$0.00
2	Police South Precinct	12 Months	\$100.00	\$1,200.00	\$23.00	\$276.00		\$0.00
3	Police Training Facility & Animal Welfare	12 Months	\$150.00	\$1,800.00	\$122.00	\$1,464.00		\$0.00
4	Police East Precinct	12 Months	\$100.00	\$1,200.00	\$41.00	\$492.00		\$0.00
5	Police Central Precinct	12 Months	\$100.00	\$1,200.00	\$55.00	\$660.00		\$0.00
6	Police Headquarters	12 Months	\$100.00	\$1,200.00	\$96.00	\$1,152.00		\$0.00
7	Police Headquarters Annex	12 Months	\$100.00	\$1,200.00	\$96.00	\$1,152.00		\$0.00
8	Police North Precinct	12 Months	\$100.00	\$1,200.00	\$59.00	\$708.00		\$0.00
9	Police Bay Creek Precinct	12 Months	\$100.00	\$1,200.00	\$36.00	\$432.00		\$0.00
10	Police Old Animal Welfare	12 Months	\$100.00	\$1,200.00	\$17.00	\$204.00		\$0.00
<b>Section 3A Total</b>			<b>\$12,600.00</b>		<b>\$7,140.00</b>		<b>\$0.00*</b>	
<b>Section 3B - Optional Services</b>								
			<b>Price per Square Foot</b>		<b>Price per Square Foot</b>		<b>Price per Square Foot</b>	
1	Price for Aeration		\$0.04		\$0.04			\$0.04
2	Price for Lime Application		\$0.05		\$0.04			\$0.04
3	Price for Pesticide Application		\$0.05		\$0.04			\$0.04
4	Price for Fungicide Application		\$0.05		\$0.04			\$0.04
5	Additional Mulch (when requested)		\$3.50 /Cubic Foot		N/B			\$2.30 /Cubic Foot
<b>Section 4 - Mulching Services</b>								
1	Police West Precinct	12 Months	\$125.00	\$1,500.00	N/B	N/B	\$210.00	\$2,520.00
2	Police South Precinct	12 Months	\$125.00	\$1,500.00	N/B	N/B	\$190.00	\$2,280.00
3	Police North Precinct	12 Months	\$125.00	\$1,500.00	N/B	N/B	\$190.00	\$2,280.00
4	Police East Precinct	12 Months	\$125.00	\$1,500.00	N/B	N/B	\$165.00	\$1,980.00
5	Police Central Precinct	12 Months	\$125.00	\$1,500.00	N/B	N/B	\$165.00	\$1,980.00
6	Police Headquarters	12 Months	\$125.00	\$1,500.00	N/B	N/B	\$160.00	\$1,920.00
7	Police Headquarters Annex	12 Months	\$125.00	\$1,500.00	N/B	N/B	\$160.00	\$1,920.00
8	Police Training Facility	12 Months	\$175.00	\$2,100.00	N/B	N/B	\$300.00	\$3,600.00
9	Police Animal Welfare & Enforcement	12 Months	\$125.00	\$1,500.00	N/B	N/B	\$125.00	\$1,500.00
<b>Section 4 Total</b>			<b>\$14,100.00</b>		<b>N/B</b>		<b>\$19,980.00</b>	
<b>Section 5 - Enhancement Services</b>								
			<b>Price per Hour</b>	<b>Extended Total</b>	<b>Price per Hour</b>	<b>Extended Total</b>	<b>Price per Hour</b>	<b>Extended Total</b>
1	Rate for Labor Per Person - Regular Hours	150 Hours	\$32.50	\$4,875.00	N/B	N/B	\$30.00	\$4,500.00
2	Rate for Labor Per Person - Overtime Hours	24 Hours	\$48.75	\$1,170.00	N/B	N/B	\$45.00	\$1,080.00
<b>Section 5 Total</b>			<b>\$6,045.00</b>		<b>N/B</b>		<b>\$5,580.00</b>	
<b>Overall Total</b>			<b>\$170,325.00</b>		<b>\$7,140.00</b>		<b>\$136,560.00</b>	
Will Vendor Hold Pricing Firm? Renewal Option 1			2% Increase		Yes		2% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 2			2% Increase		Yes		2% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 3			Yes		Yes		2% Increase	

\*Services in Section 2 and Section 3A are included in pricing for Section 1A.

BL097-20  
 Provision of Landscaping Maintenance Services for Various Police Facilities on an Annual Contract  
 Department of Police Services

			Worldscapes, LLC (OC)		Yellowstone Landscape Southeast, LLC (L)	
ITEM #	DESCRIPTION	APPROX. QTY.	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST
<b>Section 1A - Comprehensive Lawn Maintenance Services</b>						
1	Police West Precinct	12 Months	\$725.00	\$8,700.00	\$500.00	\$6,000.00
2	Police South Precinct	12 Months	\$405.00	\$4,860.00	\$500.00	\$6,000.00
3	Police Training Facility & Animal Welfare	12 Months	\$1,900.00	\$22,800.00	\$1,825.00	\$21,900.00
4	Police East Precinct	12 Months	\$405.00	\$4,860.00	\$500.00	\$6,000.00
5	Police Central Precinct	12 Months	\$405.00	\$4,860.00	\$500.00	\$6,000.00
6	Police Headquarters	12 Months	\$425.00	\$5,100.00	\$800.00	\$9,600.00
7	Police Headquarters Annex	12 Months	\$405.00	\$4,860.00	\$500.00	\$6,000.00
8	Police North Precinct	12 Months	\$405.00	\$4,860.00	\$500.00	\$6,000.00
9	Police Bay Creek Precinct	12 Months	\$405.00	\$4,860.00	\$500.00	\$6,000.00
10	Police Old Animal Welfare	12 Months	\$405.00	\$4,860.00	\$425.00	\$5,100.00
<b>Section 1A Total</b>			<b>\$70,620.00</b>		<b>\$78,600.00</b>	
<b>Section 1B - Limited Lawn Maintenance Services</b>						
1	Crooked Creek Tower	12 Months	\$107.00	\$1,284.00	\$110.00	\$1,320.00
2	Headquarters Tower	12 Months	\$107.00	\$1,284.00	\$110.00	\$1,320.00
3	Lanier Water Park Tower	12 Months	\$600.00	\$7,200.00	\$250.00	\$3,000.00
4	Tuggle Road Tower	12 Months	\$235.00	\$2,820.00	\$225.00	\$2,700.00
5	Forsyth Tower	12 Months	\$107.00	\$1,284.00	\$110.00	\$1,320.00
6	Hickory View Tower	12 Months	\$145.00	\$1,740.00	\$110.00	\$1,320.00
7	Norris Lake Tower	12 Months	\$145.00	\$1,740.00	\$110.00	\$1,320.00
8	Brown Road Tower	12 Months	\$107.00	\$1,284.00	\$110.00	\$1,320.00
9	Tribble Mill Tower	12 Months	\$145.00	\$1,740.00	\$110.00	\$1,320.00
10	Lanier Mountain Tower	12 Months	\$107.00	\$1,284.00	\$110.00	\$1,320.00
11	Goshen Springs Tower	12 Months	\$145.00	\$1,740.00	\$110.00	\$1,320.00
<b>Section 1B Total</b>			<b>\$23,400.00</b>		<b>\$17,580.00</b>	
<b>Section 2 - Management of Ornamental Shrubs, Trees and Landscaped Beds</b>						
1	Police West Precinct	12 Months	\$82.00	\$984.00	\$150.00	\$1,800.00
2	Police South Precinct	12 Months	\$82.00	\$984.00	\$150.00	\$1,800.00
3	Police Training Facility & Animal Welfare	12 Months	\$82.00	\$984.00	\$475.00	\$5,700.00
4	Police East Precinct	12 Months	\$82.00	\$984.00	\$150.00	\$1,800.00
5	Police Central Precinct	12 Months	\$82.00	\$984.00	\$150.00	\$1,800.00
6	Police Headquarters	12 Months	\$82.00	\$984.00	\$150.00	\$1,800.00
7	Police Headquarters Annex	12 Months	\$82.00	\$984.00	\$25.00	\$300.00
8	Police North Precinct	12 Months	\$82.00	\$984.00	\$150.00	\$1,800.00
9	Police Bay Creek Precinct	12 Months	\$82.00	\$984.00	\$150.00	\$1,800.00
10	Police Old Animal Welfare	12 Months	\$82.00	\$984.00	\$50.00	\$600.00
<b>Section 2 Total</b>			<b>\$9,840.00</b>		<b>\$19,200.00</b>	
<b>Section 3A - Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration</b>						
1	Police West Precinct	12 Months	\$108.00	\$1,296.00	\$75.00	\$900.00
2	Police South Precinct	12 Months	\$82.00	\$984.00	\$75.00	\$900.00
3	Police Training Facility & Animal Welfare	12 Months	\$155.00	\$1,860.00	\$140.00	\$1,680.00
4	Police East Precinct	12 Months	\$82.00	\$984.00	\$75.00	\$900.00
5	Police Central Precinct	12 Months	\$82.00	\$984.00	\$75.00	\$900.00
6	Police Headquarters	12 Months	\$82.00	\$984.00	\$125.00	\$1,500.00
7	Police Headquarters Annex	12 Months	\$82.00	\$984.00	\$75.00	\$900.00
8	Police North Precinct	12 Months	\$82.00	\$984.00	\$75.00	\$900.00
9	Police Bay Creek Precinct	12 Months	\$82.00	\$984.00	\$75.00	\$900.00
10	Police Old Animal Welfare	12 Months	\$82.00	\$984.00	\$60.00	\$720.00
<b>Section 3A Total</b>			<b>\$11,028.00</b>		<b>\$10,200.00</b>	
<b>Section 3B - Optional Services</b>			<b>Price per Square Foot</b>		<b>Price per Square Foot</b>	
1	Price for Aeration		\$0.07		\$0.04	
2	Price for Lime Application		\$0.07		\$0.04	
3	Price for Pesticide Application		\$0.07		\$0.04	
4	Price for Fungicide Application		\$0.07		\$0.04	
5	Additional Mulch (when requested)		\$3.00 /Cubic Foot		\$2.00 /Cubic Foot	
<b>Section 4 - Mulching Services</b>						
1	Police West Precinct	12 Months	\$107.00	\$1,284.00	\$125.00	\$1,500.00
2	Police South Precinct	12 Months	\$107.00	\$1,284.00	\$250.00	\$3,000.00
3	Police North Precinct	12 Months	\$165.00	\$1,980.00	\$250.00	\$3,000.00
4	Police East Precinct	12 Months	\$107.00	\$1,284.00	\$100.00	\$1,200.00
5	Police Central Precinct	12 Months	\$107.00	\$1,284.00	\$75.00	\$900.00
6	Police Headquarters	12 Months	\$107.00	\$1,284.00	\$175.00	\$2,100.00
7	Police Headquarters Annex	12 Months	\$107.00	\$1,284.00	\$75.00	\$900.00
8	Police Training Facility	12 Months	\$107.00	\$1,284.00	\$200.00	\$2,400.00
9	Police Animal Welfare & Enforcement	12 Months	\$165.00	\$1,980.00	\$75.00	\$900.00
<b>Section 4 Total</b>			<b>\$12,948.00</b>		<b>\$15,900.00</b>	
<b>Section 5 - Enhancement Services</b>			<b>Price per Hour</b>	<b>Extended Total</b>	<b>Price per Hour</b>	<b>Extended Total</b>
1	Rate for Labor Per Person - Regular Hours	150 Hours	\$35.00	\$5,250.00	\$50.00	\$7,500.00
2	Rate for Labor Per Person - Overtime Hours	24 Hours	\$45.00	\$1,080.00	\$54.00	\$1,296.00
<b>Section 5 Total</b>			<b>\$6,330.00</b>		<b>\$8,796.00</b>	
<b>Overall Total</b>			<b>\$134,166.00</b>		<b>\$150,276.00</b>	
<b>Will Vendor Hold Pricing Firm? Renewal Option 1</b>			3% Increase		2% Increase	
<b>Will Vendor Hold Pricing Firm? Renewal Option 2</b>			2% Increase		2% Increase	
<b>Will Vendor Hold Pricing Firm? Renewal Option 3</b>			2% Increase		2% Increase	

Recommended Vendor:  
 Ed Castro Landscape, Inc.  
 Attn: James Crockett  
 1125 Old Ellis Road  
 Roswell, GA 30076  
 Phone: 770-998-8444  
[Jcrockett@edcastro.com](mailto:Jcrockett@edcastro.com)